# **Delaware Division of Professional Regulation**

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# Real Estate Education Committee 01/03/2019 09:30 AM

861 Silver Lake Blvd., Cannon Building Second Floor Conference Room A Dover, DE 19904

Posted: 12/27/2018 AW



CANNON BUILDING 861 SILVER LAKE BLVD., SUITE 203 DOVER. DELAWARE 19904-2467 STATE OF DELAWARE

REAL ESTATE COMMISSION REAL ESTATE EDUCATION COMMITTEE TELEPHONE: (302) 744-4500 FAX: (302) 739-2711 WEBSITE: DPR.DELAWARE.GOV

EMAIL: CUSTOMERSERVICE.DPR@STATE.DE.US

#### **AGENDA**

(Amended items are noted with an asterisk\*)

### I. Call to Order

#### II. Review and Approval of Minutes - December 6, 2018

### III. Unfinished Business

A. Disclosures Regarding Recruiting and Criminal History

#### **IV. New Business**

- A. Review of Course Provider Application(s)
  - 1. Association of Realtors School
    - a. Accredited Luxury Home Specialist(ALHS)-Module 6 and 7 6 Hours
    - b. Real Estate Investing-Module 6 and 7 6 Hours
  - 2. RHIS Training
    - a. The Code of Ethics Your Promise of Professionalism-Module 2 - 3 Hours
    - b. Environmental Issues and the Ordinances That Govern Them-Module 6 3 Hours
    - c. Understanding Specialty Inspections & the Results-Module 7 - 3 Hours
    - d. New Construction & Prelist Inspections-Module 7 3
    - e. Understanding Older Homes & Their Peculiarities-Module7 3 Hours
    - f. The Interior of the Home-Module 7 3 Hours

g.

How to Stop the Home Inspection from Killing the Transaction-Module 7 - 3 Hours

- h. Stucco-The Nitty Gritty-Module 7 - 3 Hours
- i. How to Complete the Listing Sheet-Module 7 - 3 Hours
- The Exterior of the Home-Module 7 -3 Hours j.
- 3. New Castle County Board of REALTORS
  - New Licensee Module 2 Agrement of Sale/Buyer a. Representation - 3 Hous
  - b. Ethics - Let's Get it Right-Module 2 - 3 Hours
  - Understanding New Homes: For Real Estate Agentsc. Module 7 - 3 Hours
- 4. Preferred Systems, Inc.
  - Managing the Home Inspection-Module 7 3 Hours a.
  - b. The Top 10 Common Home Defects: For Real Estate Agents-Module 7 - 3 Hours
  - Mold: What You Need to Know About Mold and How to Read Air Sampling Reports-Module 7 - 3 Hours
- В. Review of Instructor Application(s)
  - Margaret Colman New Application
  - James Madgey

#### V. Correspondence

- VI. Other Business before the Committee (For Discussion Only)
- **VII. Public Comment**
- VIII. Next Meeting February 7, 2019

#### IX. Adjournment

Please Take Note: To assure consideration of an application at a meeting, the Board office must receive all of these items no later than 4:30 p.m. ten full working days before the meeting date:

- · Completed, signed and notarized application form,
- · Fee payment, and
- · All required documentation.

A final amended agenda will be published to reflect any items received after the original agenda is posted.

Unforeseen circumstances may result in a meeting being cancelled due to a lack of

Pursuant to 29 Delaware Code, Section 10004(e)(2), the Board shall pre-announce or pre -publish all Executive Sessions; however, such agenda shall be subject to change to include additional items including Executive Sessions which arise at the time of the body's meeting.

MEMBERS: PLEASE CALL THE BOARD OFFICE AT 302-744-4500₩ OR EMAIL customerservice.dpr@state.de.us IMMEDIATELY IF YOU CANNOT ATTEND THE MEETING. THANK YOU.